



e-shape

MINES Paris - PSL / ARMINES

Learn more here:





The e-shape project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement 820852











for EO markets

EuroGEO Workshop

www.e-shape.eu
Horizon2020-e-shape

@eshape_eu
<u>e</u>-shape project

2022



EuroGEO in a nutshell

- Delivering an integrated European contribution to GEO and increasing GEO benefits for Europe
- Acting as an incubator to produce and test EO services and applications in cooperation
- Delivering specific EO applications benefiting from integrating global datasets made available through GEOSS with Copernicus/European countries/organizations
- Promoting, scaling up and developing EO applications in association with users
- Building on Copernicus Data & Information Access Services (DIAS) + Horizon 2020/Horizon Europe resources/GEO
- Supporting the implementation of the Green Deal and GEO engagement priorities















WP1 - Project Management and Coordination



WP6 – General Communication, Dissemination and help desk



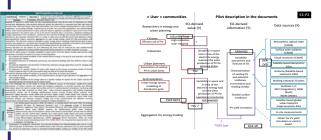


Co-design built in e-shape

Co-design to grow an ecosystem of efficient EO-based service designers

Co-design approach in two phases: "diagnosis" phase + "action" phase

#1 Diagnosis process to identify blocking points in the ecosystem's growth







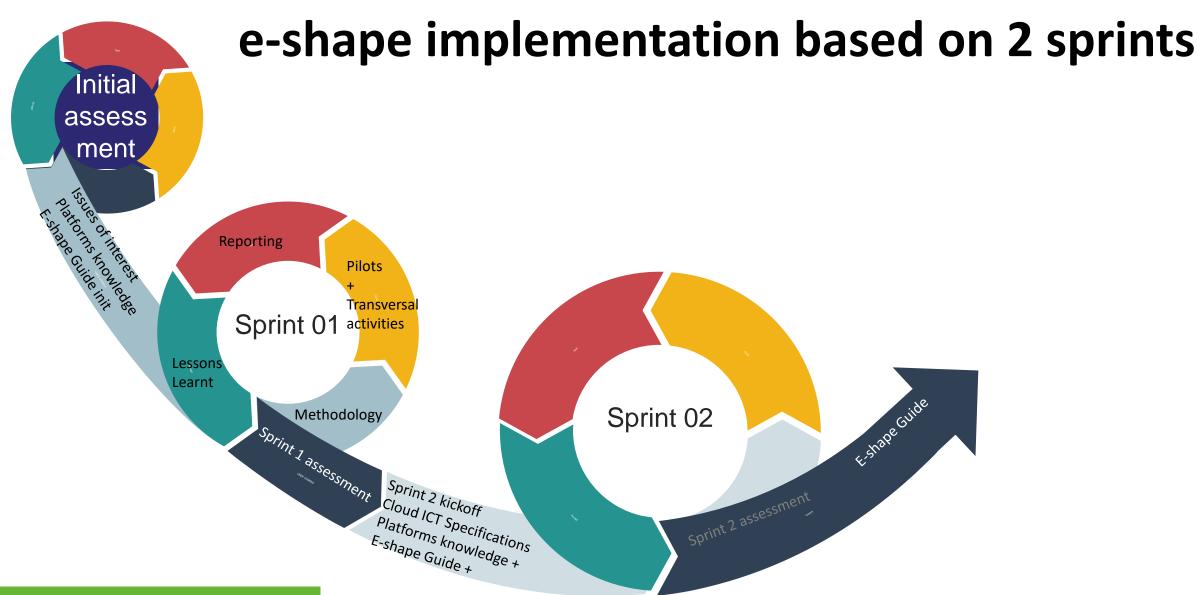
Representation of each pilot's ecosystem ("value-information-data" framework)

Identification of blocking points (i.e. *co-design needs*)

#2 Implementation of co-design actions to unlock blocking points

One pattern for each type of co-design: building resilient fits with stakeholders







Users' uptake

- User's uptake survey and identify primary users communities
- Creation of a network of secondary connection communities both regionally and at EU level
- Series of users' uptake events
- Capacity Building Best Practice Guide
- Promoting the use of services at sectorial, national and international level



Sustainability

- Access to knowledge
 - Market, policy, tech and investment trends
 - Guidance on Innovation and Intellectual Property
 - up-to-date understanding of national EO Maturity
 - understanding and promotion of socio-economic value
 - supporting capacity development
- Access to markets
 - opening doors to wider user communities
- Access to capital
 - helping EO actors to navigate the funding landscape
 - onboarding additional pilots with high maturity
- Follow closely the e-shape Sustainability Booster https://sustainability.e-shape.eu/

More

than...

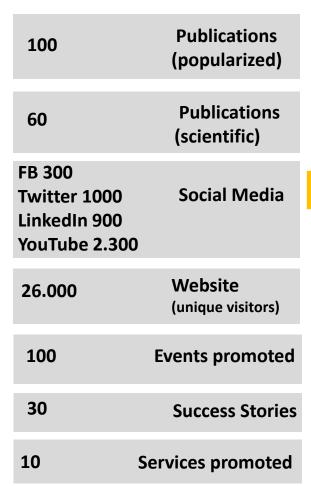


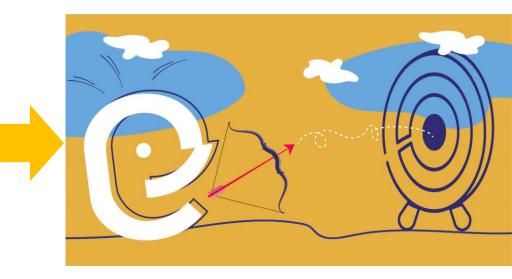
Active communication team



Active pilots & work packages

Success by harnessing the power of communication! e-shape in figures





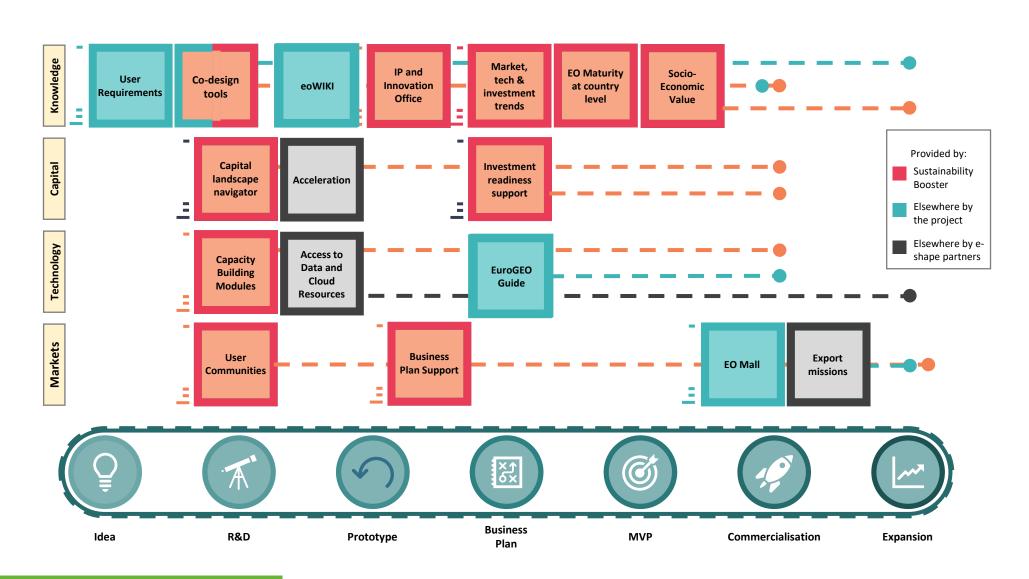
















e-shape (EuroGEO Showcases: Application Powered by Europe) impacts and legacy

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e-shape legacy (1)

Strategic activities and outputs

- Portfolio of EO applications by European service providers in 7 thematics areas
- Co-design methodology
- EuroGEO guide for implementation
- Capacity building Best Practice Guide
- Sustainability booster



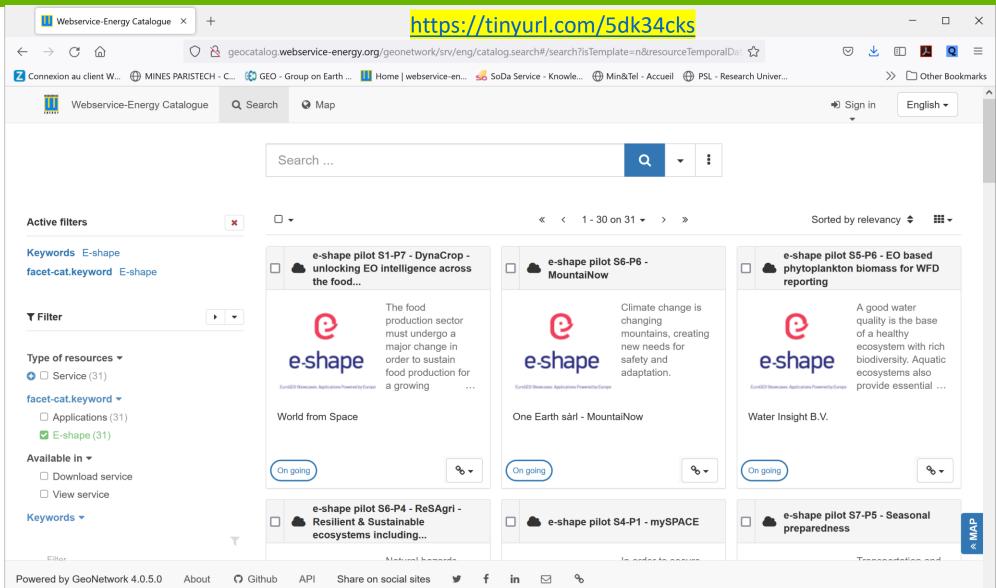
Portfolio of EO applications

Access through the webservice-energy.org catalogue

Harvested by the GEO portal

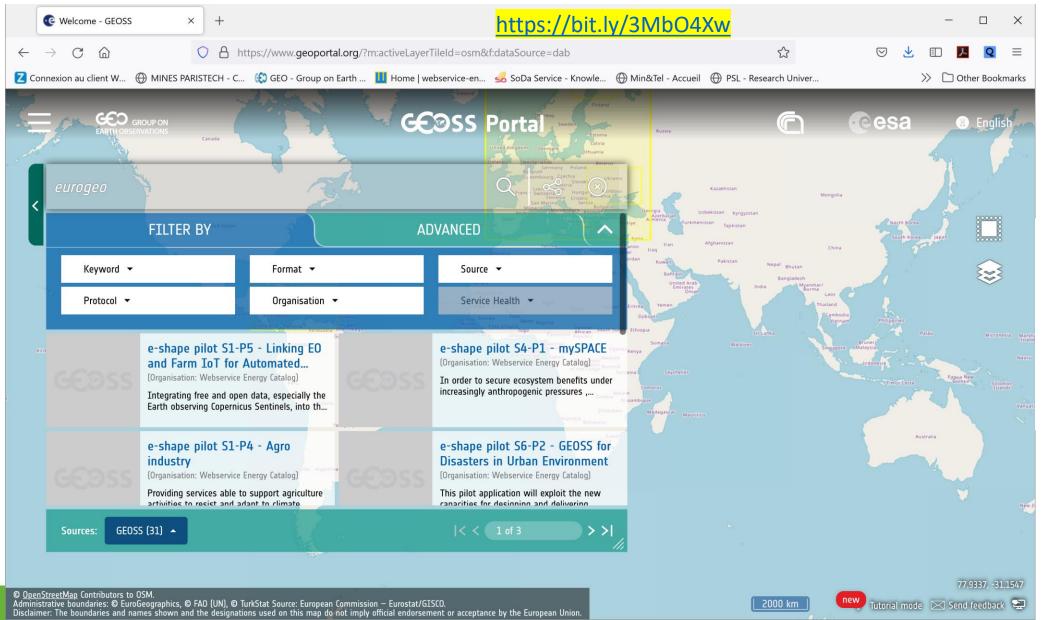
Harvested by the GEO Knowledge Hub: a pilot = a package



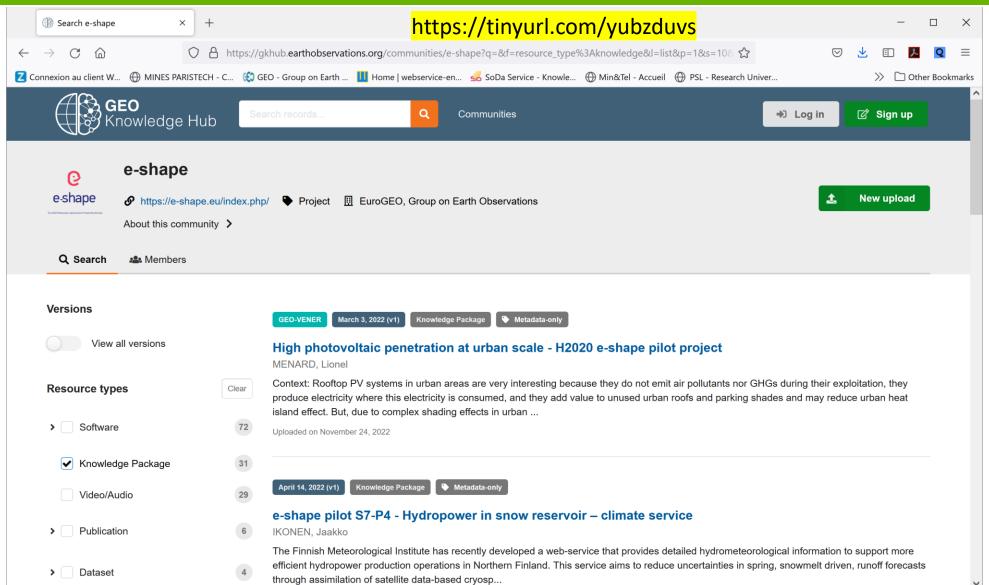
















Four dimensions of co-design legacy

1. Direct impact on the pilot's development

Progressively weaving robust interactions between EO and usage ecosystems

Co-design diagnosis

"It really helped us actually make clear what was the initial intention, what is visible now, what the users actually want. So, it wasn't only about the users' needs but also about our own needs in order to better coordinate our pilot. So yeah it was really helpful for us." (S2-P3)

"The fact that it is a team [i.e. the research team on codesign] outside the development team [i.e. the pilot] is very good because it reveals what we said to you and you put it in a clear graphical way and it helped us to formalise what we wanted to do." (S3-P2)

Co-design actions

"For me it was really eye opening that we could use it in such a broad way to look at all sort of possibilities rather than trying narrow down what we wanted to do. [...] The way we ask questions during the workshops – not just in this context but also in our other projects and activities – has changed to be more exploratory and focused on the potential seen by each stakeholder rather than on the willingness to test or buy our services." (WIND)

2. Longer-term impact for the consortium partners

Strengthening co-design competencies of e-shape partners

"This way of doing the co-design is of interest since it provides a guideline to be 'systematically' applied for such internal co-design approach. To illustrate the genericity of this co-design approach, we did recently a very fruitful session of co-design with our IT teams [...] for the second round of coding of the pilot, following the same quidelines." (S3-P2)

"We will continue to organise user workshops so we maintain a co-design cycle and continue to improve our insights in the ecosystem in the future." (S3-P3)



Four dimensions of co-design legacy

3. Co-design routinisation beyond e-shape

- Guidebooks (diagnostic tool & guidelines for workshops)
- Developing **co-design as-a-service** (e.g. training of consultancy companies)
- Establishing co-design as a **critical component of EuroGEO/GEO**, e.g.:
 - Diffusion of best practices
 - Setting-up co-design training for the EO community
 - Ensuring co-design quality (labelling system)
 - Funding future research on co-design advances

4. Academic legitimacy of co-design methods

Three publications in progress in innovation management:

- a) <u>at the level of methods</u>: 'resilient-fit' between initially far-distant actors, rediscussing the logic of relationship 'creation' in management —> paper submitted to *Creativity and Innovation Management*
- b) <u>at the level of design processes and actors</u>: specific forms of actors coined "data genericity designers" organising the valorisation of the same data into multiple contexts, especially designing the "relational system of data" \rightarrow paper submitted to Technovation c) <u>at the level of ecosystem development</u>: co-design serving as a diagnostic tool to conduct 'anchoring' strategies of EO data into heterogeneous ecosystems (in order to build EO-based resources to tackle grand challenges) \rightarrow paper accepted in IEEE Transactions on Engineering Management



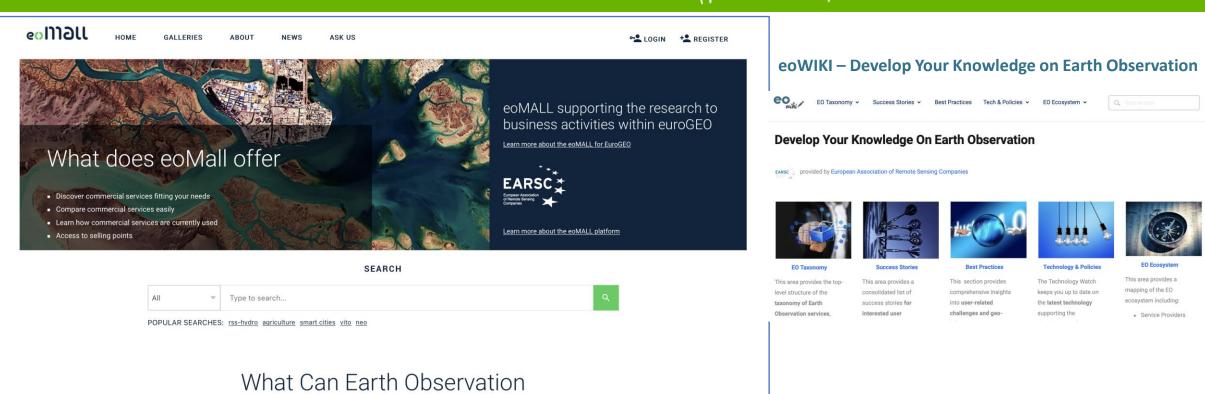
EuroGEO guide for implementation (in progress)

A unique source and guidelines to increase the usage and exploitation of EO gathering the project experiences from all partners.

- Data (selection, source, access)
- New technologies (AI, Machine Learning, Deep Learning, DataCubes, ...)
- Cloud technologies
- Platform selection
- Integration Deployment
- Exploitation
- Standards, Interoperability
- Copernicus and e-shape
- Open-source software

Do for My Organisation?





To come: Capacity Building Best Practice Guide

EURO@

Community of users engaged— 2 secondary

Solar Europe

- Energy associations
- Value chain





IRLOGI

- Teagasc
- The Department of Agriculture
- Irish commercial EO companies
- farmers group



Space Climate Observatory

- SA
- Research
- users

Visioterra -

GEOGRAMA

- PA
- Infrastructures
- Aquaculture or ugal Technology Centre

 Spain
- Spanish National Research Council

International Impact

Water start-ups

COR

France

 Regionsmunicipalities

enmox

Denmark

52 North

Luxerabourg

CEPF Czech Republic

Republic

Austria Hungary space office

Poland

Slovakia

Finland

Estonia

Latvio

Romania

Bulgaria

Lithuania

Hungary

Sweden

Centre for Research and Development – Vis/Croatia

CE-Region

Divebase Malta

EUROGI

- Sogi
- Satellogic

Smart Farming

- LISA
- HUNAGI

CPMR

Maritime regions and municipalities

Water Europe

- Suppliers and smes
- Utilities
- Civil society
- Research
- Authorities

Wind Europe

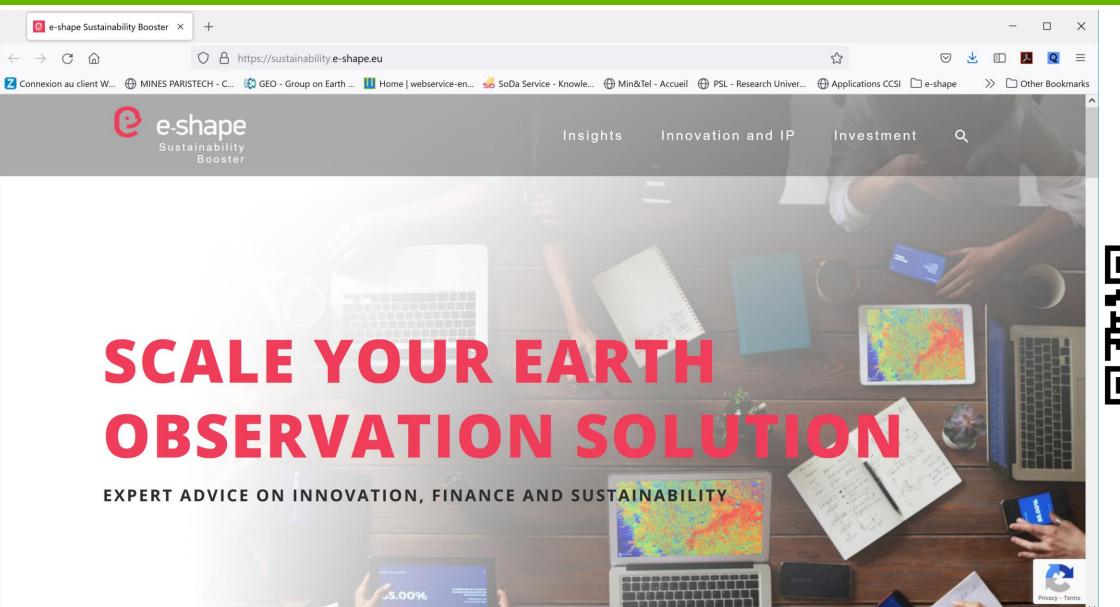
- Acciona
- EDF
- Enel
- AEE
- EIT Inno energy

Turkey:

Turksat

Turkish Space Agency









e-shape legacy (2)

- But also:
 - DMP self assessment tool (FAIR and GEO principles)
 https://gkhub.earthobservations.org/records/0ksgt-7v316
 - EO Maturity indicators
 - PERL (Pilot Exploitation Readiness Level)
 - On-boarding process
 - Socio-economic value studies of EO in selected sectors
 - Innovation and IP office
 - Market trends observatory
 - EuroGEO governance study
 - Communication and Dissemination





e-shape impacts

- A new understanding of co-design for the community + applicable methodology (37 pilots) +
 dissemination in other European projects, support to GEO Secretariat on the road to post-2025,
 towards the use in DestinE
- Supports and links to DG RTD, DG DEFIS, EUSPA, Copernicus program, French Presidency of European Union (Copernicus 2035 symposium), GEO, ESA, ...
- Support to organisation of EuroGEO Workshops since 2020
- Dissemination of FAIR and GEO principles in the EO community
- Dissemination of the Cloud paradigm, interoperability, standards, etc. in the EO community.
 Comparison of DIAS
- Capacity building workshops
- Users uptake strategy
- On demand use of the sustainability booster: 37 business plans, 6 SMME demand to go further (On 1/9/2022) Ressources for 5 more pilots
- Proposals for an EuroGEO governance



e-shape Position Paper for the future of EuroGEO

https://www.e-shape.eu/index.php/news-events/the-vision-of-the-e-shape-partners-for-the-future-of-eurogeo







Lessons learned

- EO sector is techno-centric → co-design is a game-changer
- DIAS offers are complex and the community need a support for understanding of usage and negociation
- Need of support to shift from an incentive approach (grants) to a PPP and to leverage ressources
- Need of an actor (aggregator of financing systems combining grants, private support, equity, fundraising, etc...)
- Interaction with EUSPA, Cassini, Copernicus downsteam, Copernicus Thematic Hub, DestinE etc.
- The maturity of each country underlines the european fragmentation (techno, research innovation etc.) and the need for fit to countries/regions capacity building and support services
- e-shape built on legacy. Need to construct through R&D the future fundations of future services.
- e-shape as a common actor on support to EuroGEO









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